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***DISTRIBUTOR'S APPLICATION***

\* Company Name:

\* Year Established:

\* Full Address:

\* Name of Managing Director:

\* Name of Marketing Director:

\* Phone:

\* Fax:

\* Email:

\* Website:

\* Do you have Branch Offices? (If yes please provide locations)

\* Total number of Employees:

\* Number of persons Engaged in Sales/Marketing:

\* List of your Principles:

\* Do you represent any lines that are Direct competition to OAV line?

\* Do you participate in tradeshows? (If yes, How many a year?)

\* Methods of Advertising:

\* Your Marketing Budget:

\* Describe your plan for introducing and Marketing OAV's ...

\* Can you give us an estimate forecast for the OAV product line in your market?

\* Do you purchase Demo Unit' s to support your sales plan?

\* Do you normally hold stock?

\* Describe your service facility/if any?

\* Give us a description of your company's sales approach to a new product line?

\* Describe your customer base:

\* Please provide any other information you deam necessary to influence our decision.